

YAMAHA CORPORATION

Flash Report Consolidated Basis (Japanese GAAP) Results for the First Quarter of the Fiscal Year Ending March 31, 2011 (April 1, 2010—June 30, 2010)

July 30, 2010

Company name: YAMAHA CORPORATION
(URL <http://www.yamaha.com>)

Code number: 7951

Stock listing: Tokyo Stock Exchange (First Section)

Address of headquarters: 10-1, Nakazawa-cho, Naka-ku, Hamamatsu, Shizuoka 430-8650, Japan

Representative director: Mitsuru Umemura, President and Representative Director

For further information, please contact: Satoshi Yamahata, General Manager, Accounting and Finance Division

Telephone: +81-53-460-2141

Scheduled date to submit Quarterly Securities Report: August 6, 2010

Scheduled date to begin dividend payments: —

Supplementary materials to the quarterly financial statements have been prepared: Yes

Presentation will be held to explain the quarterly financial statements: Yes (for analysts and investors)

1. Results for the First Quarter of FY2011.3 (April 1, 2010—June 30, 2010)

Figures of less than ¥1 million have been omitted.

(1) Consolidated Operating Results (Accumulation)

(Percentage figures are changes from the same period of the previous fiscal year.)

| | Net sales | | Operating income | | Ordinary income (loss) | |
|----------------------------------|-----------------|---------------------------------|------------------|---------------------------------|------------------------|---------------------------------|
| | Millions of yen | % change from the previous year | Millions of yen | % change from the previous year | Millions of yen | % change from the previous year |
| First quarter of FY2011.3 | ¥90,914 | (8.6)% | ¥5,153 | — | ¥4,856 | — |
| First quarter of FY2010.3 | ¥99,428 | (19.3)% | ¥ 236 | (95.8) % | ¥ (497) | — |

| | Net income (loss) | | Net income (loss) per share | Net income per share after full dilution |
|----------------------------------|-------------------|---------------------------------|-----------------------------|--|
| | Millions of yen | % change from the previous year | Yen | Yen |
| First quarter of FY2011.3 | ¥2,208 | — | ¥ 11.20 | — |
| First quarter of FY2010.3 | ¥(2,899) | — | ¥(14.70) | — |

(2) Consolidated Financial Data

| | Total assets | Net assets | Shareholders' equity ratio | Net assets per share |
|----------------------------------|-----------------|-----------------|----------------------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| First quarter of FY2011.3 | ¥382,032 | ¥239,790 | 62.1% | ¥1,202.03 |
| FY2010.3 | ¥402,152 | ¥254,591 | 62.6% | ¥1,276.35 |

(For reference) Shareholders' equity: **First quarter of FY2011.3** ¥237,080 million FY2010.3 ¥251,738 million

2. Dividends

| | Dividends applicable to the fiscal year | | | | |
|---------------------|---|-----------------------|----------------------|--------------------|------------------|
| | End of first quarter | End of second quarter | End of third quarter | End of fiscal year | Full fiscal year |
| | Yen | Yen | Yen | Yen | Yen |
| FY2010.3 | — | ¥15.00 | — | ¥12.50 | ¥27.50 |
| FY2011.3 | — | | | | |
| FY2011.3 (Forecast) | | ¥ 5.00 | — | ¥ 5.00 | ¥10.00 |

Note: Whether the dividend forecast has been revised in the first quarter: No

Breakdown of dividends for FY2010.3 and forecast for FY2011.3:

End of the second quarter of FY2010.3: Regular dividend of ¥5.00, special dividend of ¥10.00

End of the fiscal year of FY2010.3: Regular dividend of ¥2.50, special dividend of ¥10.00

Forecast for the end of the second quarter of FY2011.3: Regular dividend of ¥5.00

Forecast for the end of the fiscal year of FY2011.3: Regular dividend of ¥5.00

3. Consolidated Financial Forecasts for FY2011.3 (April 1, 2010—March 31, 2011)

(Percentage figures for the full fiscal year are changes from the previous year, and those for the second quarter accumulation are changes from the same period of the previous fiscal year.)

| | Net sales | | Operating income | | Ordinary income | |
|---|-----------------|---------------------------------|------------------|---------------------------------|-----------------|---------------------------------|
| | Millions of yen | % change from the previous year | Millions of yen | % change from the previous year | Millions of yen | % change from the previous year |
| Second quarter accumulation of FY2011.3 | ¥190,000 | (7.0)% | ¥ 8,000 | 93.3% | ¥7,000 | 145.8% |
| FY2011.3 | ¥385,000 | (7.2)% | ¥10,000 | 46.5% | ¥7,500 | 52.7% |

| | Net income | | Net income per share |
|---|-----------------|---------------------------------|----------------------|
| | Millions of yen | % change from the previous year | Yen |
| Second quarter accumulation of FY2011.3 | ¥4,000 | — | ¥20.28 |
| FY2011.3 | ¥4,000 | — | ¥20.28 |

Note: Whether the forecasts for consolidated figures have been revised in the first quarter: Yes

4. Others

(For further details, please refer to the “Other Information” section of the Supplementary Materials on page 2.)

(1) Changes in the state of material subsidiaries during the period: None

Newly included: — Excluded: —

Note: These are the changes in the state of significant subsidiaries accompanying changes in the scope of consolidation during the period.

(2) The application of simplified accounting methods and/or special accounting treatment: Yes

Note: These are the application of simplified accounting methods and/or special accounting treatment for the quarterly consolidated financial statements.

(3) Changes in accounting principles, procedures, and methods of presentation, etc.

(a) Changes accompanying revisions in accounting standards: Yes

(b) Changes other than those in (a) above: None

Note: These are the changes in accounting principles, procedures, and methods of presentation, etc., in the preparation of the quarterly consolidated financial statements that are recorded in “Changes in material items that form the basis for the preparation of the quarterly consolidated financial statements.”

(4) Number of shares issued (common shares)

| | | | | |
|---|---------------------------|--------------------|---------------------------|--------------------|
| (a) Number of shares issued at the end of the period (including treasury stock) | First quarter of FY2011.3 | 197,255,025 shares | FY2010.3 | 197,255,025 shares |
| (b) Number of treasury stock at the end of the period | First quarter of FY2011.3 | 22,768 shares | FY2010.3 | 21,774 shares |
| (c) Average number of shares issued during the period (quarterly accumulation period) | First quarter of FY2011.3 | 197,232,597 shares | First quarter of FY2010.3 | 197,236,587 shares |

Status of Performance of Quarterly Review Procedures

This quarterly flash report is exempt from the quarterly review procedures based on Japan's Financial Instruments and Exchange Law. At the time when this quarterly flash report was disclosed, the quarterly review procedures based on the Financial Instruments and Exchange Law had not been completed.

Explanation of the appropriate use of performance forecasts and other related items

- Consolidated financial forecasts were prepared based on information available at the time of the announcement. Actual consolidated performance may differ from forecasts owing to a wide range of factors.
- For commentary information regarding the closing of accounts for the first quarter of the current fiscal year, please refer to "Outline of the Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2011 (FY2011.3) and Revision of the Outlook for Performance," which was released today (July 30, 2010).
- For consolidated financial forecasts for FY2011.3, please refer to "Announcement of Revision in Forecast for Performance" which was released today (July 30, 2010).

Table of Contents of Supplementary Materials

| | |
|---|----|
| 1. Other Information | 2 |
| (1) Outline of Changes in the State of Material Subsidiaries | 2 |
| (2) Outline of Simplified Accounting Methods and/or Special Accounting Treatment | 2 |
| (3) Outline of the Changes in Accounting Principles, Procedures, and Methods of Presentation, etc. | 2 |
| (4) Outline of Material Matters Regarding Assumptions as a Going Concern | 3 |
| 2. Consolidated Financial Statements | 4 |
| (1) Consolidated Balance Sheets | 4 |
| (2) Consolidated Statements of Operations | 6 |
| Consolidated Results in the First Quarter of FY2011.3 | |
| (3) Notes Regarding Assumptions as a Going Concern | 7 |
| (4) Segment Information | 7 |
| (5) Notes Regarding Any Major Change in the Amount of Consolidated Shareholders' Equity | 10 |

Notes: The materials to be distributed for this earnings presentation and other materials will be posted on the Company's website immediately after the presentation is concluded.

1. Other Information

(1) Outline of Changes in the State of Material Subsidiaries

None

(2) Outline of Simplified Accounting Methods and/or Special Accounting Treatment

Simplified accounting methods

a. Method for evaluating inventories

In calculating the value of inventories on a consolidated basis at the end of the first quarter, the Company has omitted on-site inventory inspections and used methods deemed to be reasonable that are based on the value of inventories determined through on-site inspection at the end of the previous fiscal year. In addition, for those inventories whose contribution to revenues and income has clearly diminished, the method of estimating the net sale value of such inventories has been adopted and their book value has been reduced to their net sale value.

b. Method for allocation of cost variances

As a result of the use of scheduled standard prices, etc., cost variances may arise. In the case that cost variances arise, the allocation of such cost variances to inventories and cost of sales was determined by major product using a simplified method compared with year-end annual closing work.

c. Method for calculating income taxes

The amount of corporate income tax, etc., to be paid was calculated by limiting the items to be added and subtracted, and items to be deducted from the tax amount to material items.

Special accounting treatment used in preparation of the quarterly consolidated financial statements

None

(3) Outline of the Changes in Accounting Principles, Procedures, and Methods of Presentation, etc.

a. Application of “Accounting Standard for Asset Retirement Obligations”

Beginning with the first quarter of the fiscal year ending March 31, 2011, “Accounting Standard for Asset Retirement Obligations” (Accounting Standards Board of Japan (ASBJ) Statement No. 18, issued by ASBJ on March 31, 2008) and “Guidance on Accounting Standard for Asset Retirement Obligations” (ASBJ Guidance No. 21, issued by ASBJ on March 31, 2008) have been applied.

As a result, the effect of this change on consolidated profit and loss for the first quarter of the fiscal year was not material.

b. Application of “Accounting Standard for Measurement of Inventories”

Beginning with the first quarter of the fiscal year ending March 31, 2011, accompanying the application of “Accounting Standards for Measurement of Inventories” (ASBJ Statement No. 9, revised by ASBJ on September 26, 2008), the Company and its certain consolidated subsidiaries in Japan have changed the method of measurement of inventories from the cost method using the last-in, first-out method to the periodic average method.

As a result, operating income, ordinary income, and income before income taxes and minority interests were each ¥343 million higher than they would have been without this change.

c. Application of “Accounting Standards for Business Combinations and Related Matters”

Beginning with the first quarter of the fiscal year ending March 31, 2011, the Company has applied the following accounting standards. All of these accounting standards, partial amendments to existing accounting standards, and guidance were issued by ASBJ on December 26, 2008.

- “Accounting Standard for Business Combinations” (ASBJ Statement No. 21)
- “Accounting Standard for Consolidated Financial Statements” (ASBJ Statement No. 22)
- “Partial Amendments to Accounting Standard for Research and Development Costs” (ASBJ Statement No. 23)
- “Revised Accounting Standard for Business Divestitures” (ASBJ Statement No. 7)
- “Revised Accounting Standard for Equity Method of Accounting for Investments” (ASBJ Statement No. 16)
- “Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures” (ASBJ Guidance No. 10)

As a result, these changes had no effect on consolidated profit and loss for the first quarter of the fiscal year.

Changes in Methods of Presentation

Consolidated Statements of Operations

Accompanying the application of revisions in certain rules for the presentation of financial statements, as contained in a cabinet order (Cabinet Office Ordinance No. 5, issued on March 24, 2009), which are based on the “Accounting Standard for Consolidated Financial Statements” (ASBJ Statement No. 22, issued on December 26, 2008), the Company has included the item “Income before minority interests” beginning with the first quarter of the fiscal year ending March 31, 2011.

(4) Outline of Material Matters Regarding Assumptions as a Going Concern

None

2. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Millions of yen)

| | First quarter of FY2011.3 (as of June 30, 2010) | FY2010.3 (as of March 31, 2010) |
|--|--|------------------------------------|
| ASSETS | | |
| Current assets | | |
| Cash and deposits | ¥ 50,635 | ¥ 59,407 |
| Notes and accounts receivable—trade | 46,458 | 48,911 |
| Short-term investment securities | 530 | 670 |
| Merchandise and finished goods | 48,244 | 48,087 |
| Work in process | 14,749 | 12,496 |
| Raw materials and supplies | 10,055 | 8,935 |
| Other | 16,722 | 16,249 |
| Allowance for doubtful accounts | (1,436) | (1,496) |
| Total current assets | 185,959 | 193,260 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 40,587 | 42,158 |
| Machinery, equipment and vehicles, net | 12,019 | 12,454 |
| Tools, furniture and fixtures, net | 8,435 | 8,871 |
| Land | 50,555 | 50,655 |
| Lease assets, net | 298 | 306 |
| Construction in progress | 1,791 | 1,845 |
| Total property, plant and equipment | 113,687 | 116,291 |
| Intangible assets | 3,070 | 3,203 |
| Investments and other assets | | |
| Investment securities | 66,041 | 80,044 |
| Other | 14,011 | 10,156 |
| Allowance for doubtful accounts | (737) | (803) |
| Total investments and other assets | 79,314 | 89,396 |
| Total noncurrent assets | 196,073 | 208,891 |
| Total assets | ¥382,032 | ¥402,152 |

(Millions of yen)

| | First quarter of FY2011.3 (as of June 30, 2010) | FY2010.3 (as of March 31, 2010) |
|---|--|------------------------------------|
| LIABILITIES | | |
| Current liabilities | | |
| Notes and accounts payable—trade | ¥ 23,261 | ¥ 21,791 |
| Short-term loans payable | 7,719 | 8,816 |
| Current portion of long-term loans payable | 2,793 | 1,023 |
| Accounts payable—other and accrued expenses | 25,910 | 32,496 |
| Income taxes payable | 1,479 | 1,900 |
| Provision | 2,534 | 3,610 |
| Other | 7,928 | 5,543 |
| Total current liabilities | <u>71,626</u> | <u>75,182</u> |
| Noncurrent liabilities | | |
| Long-term loans payable | 3,156 | 5,177 |
| Provision for retirement benefits | 34,795 | 33,675 |
| Other | 32,663 | 33,525 |
| Total noncurrent liabilities | <u>70,615</u> | <u>72,378</u> |
| Total liabilities | <u>142,242</u> | <u>147,560</u> |
| NET ASSETS | | |
| Shareholders' equity | | |
| Capital stock | 28,534 | 28,534 |
| Capital surplus | 40,054 | 40,054 |
| Retained earnings | 167,357 | 167,614 |
| Treasury stock | (35) | (34) |
| Total shareholders' equity | <u>235,910</u> | <u>236,169</u> |
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | 26,868 | 34,000 |
| Deferred gains or losses on hedges | 585 | (166) |
| Revaluation reserve for land | 16,201 | 16,201 |
| Foreign currency translation adjustment | (42,487) | (34,466) |
| Total valuation and translation adjustments | <u>1,169</u> | <u>15,569</u> |
| Minority interests | <u>2,710</u> | <u>2,852</u> |
| Total net assets | <u>239,790</u> | <u>254,591</u> |
| Total liabilities and net assets | <u>¥382,032</u> | <u>¥402,152</u> |

Note: Figures of less than ¥1 million have been omitted.

(2) Consolidated Statements of Operations**Consolidated Results in the First Quarter of FY2011.3**

(Millions of yen)

| | First quarter of FY2011.3 (April 1, 2010–June 30, 2010) | First quarter of FY2010.3 (April 1, 2009–June 30, 2009) |
|---|--|--|
| Net sales | ¥90,914 | ¥99,428 |
| Cost of sales | 55,490 | 64,758 |
| Gross profit | 35,424 | 34,670 |
| Selling, general and administrative expenses | 30,271 | 34,434 |
| Operating income | 5,153 | 236 |
| Non-operating income | | |
| Interest income | 94 | 71 |
| Dividends income | 542 | 334 |
| Other | 334 | 182 |
| Total non-operating income | 971 | 588 |
| Non-operating expenses | | |
| Sales discounts | 516 | 646 |
| Foreign exchange losses | 497 | — |
| Other | 254 | 676 |
| Total non-operating expenses | 1,268 | 1,322 |
| Ordinary income (loss) | 4,856 | (497) |
| Extraordinary income | | |
| Gain on sales of noncurrent assets | 12 | 10 |
| Reversal of provision for business structural reform expenses | 292 | — |
| Other | 5 | 0 |
| Total extraordinary income | 310 | 10 |
| Extraordinary loss | | |
| Loss on retirement of noncurrent assets | 67 | 60 |
| Loss on valuation of investment securities | 1,546 | 34 |
| Other | 78 | — |
| Total extraordinary losses | 1,692 | 95 |
| Income (loss) before income taxes and minority interests | 3,474 | (582) |
| Income taxes—current | 1,327 | 709 |
| Income taxes—deferred | (119) | 1,512 |
| Total income taxes | 1,207 | 2,222 |
| Income before minority interests | 2,266 | — |
| Minority interests in income | 58 | 95 |
| Net income (loss) | ¥ 2,208 | ¥(2,899) |

Note: Figures of less than ¥1 million have been omitted.

(3) Notes Regarding Assumptions as a Going Concern

None

(4) Segment Information**(a) Business Segments**

First quarter of FY2010.3 (April 1, 2009—June 30, 2009)

(Millions of yen)

| | Musical instruments | AV/IT | Electronic devices | Lifestyle-related products | Others | Total | Eliminations or unallocated amounts | Consolidated |
|---------------------------------|---------------------|---------|--------------------|----------------------------|--------|---------|-------------------------------------|--------------|
| Sales to external customers | ¥68,372 | ¥11,217 | ¥4,670 | ¥8,809 | ¥6,358 | ¥99,428 | | ¥99,428 |
| Intersegment sales or transfers | | | 189 | | | 189 | (189) | |
| Total sales | ¥68,372 | ¥11,217 | ¥4,859 | ¥8,809 | ¥6,358 | ¥99,617 | ¥(189) | ¥99,428 |
| Operating income (loss) | ¥ 1,803 | ¥ (467) | ¥ (539) | ¥ (514) | ¥ (45) | ¥ 236 | | ¥ 236 |

Notes: 1. Business segments:

Segments are divided into the categories of musical instruments, AV/IT, electronic devices, lifestyle-related products, and others based on consideration of similarities of product type, characteristics, and market, etc.

2. Major products in each business segment:

| Business Segment | Major Products and Services |
|----------------------------|---|
| Musical Instruments | Pianos, Digital musical instruments, Wind, string, and percussion instruments, Educational musical instruments, Professional audio equipment, Soundproof rooms, Music schools, English-language schools, Musical entertainment software, and Piano tuning |
| AV/IT | Audio products, Information and telecommunication equipment |
| Electronic Devices | Semiconductors |
| Lifestyle-Related Products | System kitchens, System bathrooms, Washstands |
| Others | Golf products, Automobile interior wood components, Factory automation equipment, Metallic molds and components, Accommodation and sports facilities |

3. Accompanying the transfer of Yamaha's equity holdings in Yamaha Livingtec Corporation, a consolidated subsidiary which operates lifestyle-related products business, that company and two of its subsidiaries were excluded from the scope of consolidation as of March 31, 2010. However, those companies' profit (loss) and cash flow have been consolidated through the end of the fiscal year.

(b) Geographical Segments

First quarter of FY2010.3 (April 1, 2009—June 30, 2009)

(Millions of yen)

| | Japan | North America | Europe | Asia, Oceania and other areas | Total | Eliminations or unallocated amounts | Consolidated |
|---------------------------------|-----------|---------------|---------|-------------------------------|----------|-------------------------------------|--------------|
| Sales to external customers | ¥57,530 | ¥13,748 | ¥14,997 | ¥13,152 | ¥ 99,428 | | ¥99,428 |
| Intersegment sales or transfers | 27,213 | 292 | 308 | 13,219 | 41,034 | (41,034) | |
| Total sales | ¥84,743 | ¥14,041 | ¥15,306 | ¥26,372 | ¥140,463 | ¥(41,034) | ¥99,428 |
| Operating income (loss) | ¥ (2,307) | ¥ 545 | ¥ 346 | ¥ 1,519 | ¥ 104 | ¥ 131 | ¥ 236 |

Notes: 1. Division by country or region is based on geographical proximity.

2. Main country and regional divisions other than Japan:

North America: U.S.A., Canada

Europe: Germany, France, U.K.

Asia, Oceania and other areas: People's Republic of China, Republic of Korea, Australia

(c) Overseas Sales

First quarter of FY2010.3 (April 1, 2009—June 30, 2009)

(Millions of yen)

| | North America | Europe | Asia, Oceania and other areas | Total |
|----------------|---------------|---------|-------------------------------|---------|
| Overseas sales | ¥13,894 | ¥14,811 | ¥15,329 | ¥44,036 |
| Net sales | | | | 99,428 |
| % of net sales | 14.0% | 14.9% | 15.4% | 44.3% |

Notes: 1. Division by country or region is based on geographical proximity.

2. Main country and regional divisions other than Japan:

North America: U.S.A., Canada

Europe: Germany, France, U.K.

Asia, Oceania and other areas: People's Republic of China, Republic of Korea, Australia

Segment Information

Supplementary Information

Beginning with the first quarter of the fiscal year ending March 31, 2011, “Accounting Standard for Disclosures about Segments of an Enterprise and Related Information” (ASBJ Statement No. 17, issued by ASBJ on March 27, 2009) and the “Guidance on the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information” (ASBJ Guidance No. 20, issued by ASBJ on March 21, 2008) have been applied.

1) Summary of Reporting Segments

Business segments are composed of business units that provide separate financial information, are regularly reviewed by the Board of Directors of the Company for the purpose of business performance evaluation and management resource allocation decisions, and that have been grouped to consolidate products and services with similar economic characteristics and contents.

Yamaha has established business divisions by product and service in its head office and formulates comprehensive strategies for implementation in Japan and overseas in its respective business domains.

Therefore, the Company’s business segments, based on its business domains, comprise its three principal reporting segments, which are musical instruments, AV/IT, and electronic devices. Other businesses have been grouped together in the “Others”.

The musical instruments business segment includes the manufacture and sales of pianos; digital musical instruments; wind, string, and percussion instruments; and professional audio equipment as well as other music-related activities. The AV/IT business segment includes the manufacture and sales of audio products, information and telecommunication equipment, and certain other products. The electronic devices business segment includes the manufacture and sales of semiconductor products. The “Others” includes automobile interior wood components, factory automation (FA) equipment, golf products, recreation, and certain other lines of business.

2) Sales and Income (Loss) by Reporting Segment

First quarter of FY2011.3 (April 1, 2010—June 30, 2010)

(Millions of yen)

| | Musical instruments | AV/IT | Electronic devices | Others | Total | Adjustments | Consolidated |
|---------------------------------|---------------------|---------|--------------------|--------|---------|-------------|--------------|
| Sales to external customers | ¥66,640 | ¥12,040 | ¥5,130 | ¥7,103 | ¥90,914 | | ¥90,914 |
| Intersegment sales or transfers | | | 319 | | 319 | (319) | |
| Total sales | ¥66,640 | ¥12,040 | ¥5,449 | ¥7,103 | ¥91,234 | ¥(319) | ¥90,914 |
| Segment income | ¥ 3,459 | ¥ 344 | ¥ 497 | ¥ 851 | ¥ 5,153 | | ¥ 5,153 |

Notes: 1. The item “Adjustments” contains principally the following:

The sales adjustment item of ¥(319) million, which comprises eliminations of transactions among the Company’s business segments.

2. “Segment income” means the operating income of the segment as presented in the consolidated financial statements.

(For Reference)

(a) Geographical Segments

First quarter of FY2011.3 (April 1, 2010—June 30, 2010)

(Millions of yen)

| | Japan | North America | Europe | Asia, Oceania and other areas | Total | Eliminations or unallocated amounts | Consolidated |
|---------------------------------|---------|---------------|---------|-------------------------------|----------|-------------------------------------|--------------|
| Sales to external customers | ¥49,096 | ¥13,134 | ¥14,229 | ¥14,455 | ¥ 90,914 | | ¥90,914 |
| Intersegment sales or transfers | 32,310 | 210 | 416 | 15,564 | 48,501 | ¥(48,501) | |
| Total sales | ¥81,406 | ¥13,344 | ¥14,645 | ¥30,019 | ¥139,416 | ¥(48,501) | ¥90,914 |
| Operating income | ¥ 2,673 | ¥ 499 | ¥ 301 | ¥ 2,211 | ¥ 5,685 | ¥ (532) | ¥ 5,153 |

Notes: 1. Division by country or region is based on geographical proximity.

2. Main country and regional divisions other than Japan:

North America: U.S.A., Canada

Europe: Germany, France, U.K.

Asia, Oceania and other areas: People's Republic of China, Republic of Korea, Australia

(b) Overseas Sales

First quarter of FY2011.3 (April 1, 2010—June 30, 2010)

(Millions of yen)

| | North America | Europe | Asia, Oceania and other areas | Total |
|----------------|---------------|---------|-------------------------------|---------|
| Overseas sales | ¥13,272 | ¥14,331 | ¥17,262 | ¥44,865 |
| Net sales | | | | 90,914 |
| % of net sales | 14.6% | 15.8% | 19.0% | 49.3% |

Notes: 1. Division by country or region is based on geographical proximity.

2. Main country and regional divisions other than Japan:

North America: U.S.A., Canada

Europe: Germany, France, U.K.

Asia, Oceania and other areas: People's Republic of China, Republic of Korea, Australia

(5) Notes Regarding Any Major Change in the Amount of Consolidated Shareholders' Equity

None